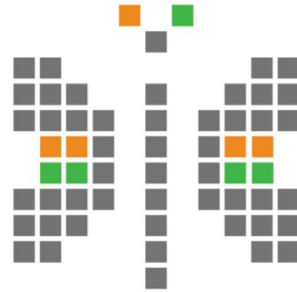


Expression of Interest (EoI) For SmartHealth



Smart City
MISSION TRANSFORM-NATION

Jabalpur Smart City Limited (JSCL)
Madhya Pradesh

Invitation for Proposal

Jabalpur Smart City Ltd (JSCL), having its Corporate Office at ManasBhavan, Near Old bus stand Jabalpur, invites responses (“Proposals”/“Bids”) to this Expression of Interest (“Eoi”) from eligible Concessioner to be appointed as a vendor for implementation of Smart City projects in Jabalpur.

Interested Concessioner is advised to study this Eoi document carefully before submitting their proposals in response to the EOI document. Submission of a proposal in response to this Eoi shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications

Interested Concessioner to download the Eoi document from the website URL mentioned in the ‘Schedule of Bid Process’. Any subsequent clarifications will be made available on the website.

Proposals must be received not later than time, date and venue mentioned in the ‘Schedule of Bid Process’ Proposals that are received after the deadline WILL NOT be considered in this procurement process. All documents that form a part of proposal response submitted by Concessioner should be uploaded on the e-Procurement portal. No hard-copies should be sent to the department.

To obtain first-hand information on the assignment, Concessioner is encouraged to attend a pre-bid meeting. Attending the pre-bid meeting is optional.

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1 Introduction

- a) Jabalpur Smart City Ltd (JSCL) is considering the appointment of private entities to implement IT based Health solution-Smart Health for Smart City Project in an efficient and effective manner.
- b) The sole objective of this document is to solicit Expression of Interest (EOI) from eligible entities.
- c) A separate Request for Proposal (RFP) would be issued post the EOI for state wide implementation of Smart-Health project in all the related healthcare institutions in phased manner
- d) Bidders advised to study this EOI document carefully before submitting their proposals in response to this tender. Submission of a proposal in response to this tender shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications. Failure to furnish all information required as mentioned in the EOI documents or submission of a proposal not substantially responsive to the EOI documents in every respect will be at the Concessioner's risk and may result in rejection of the proposal.

2 Schedule of Bid Process

c	Information	Details
1.	Name of Work	EoI for Selection of Agencies for Implementing Smart Health solution for Smart City Projects in Jabalpur.
2.	EoI No. and Date08-01-2017
3.	Last date for submission of Soft & Hard copy ofEOI	23-01-2017 till 05:30PM ictpmu@jscljabalpur.org & ceojscl@mpurban.gov.in ManasBhavan Jabalpur (M.P)
4.	Technical Presentation based on EoI submission	28-01-2017 venue will send on mail.
5.	Proof of Concept date	To be notify

3 Background Information

3.1 Basic Information

JSCL proposals (“Tenders”) to this Expression of Interest (“EoI”) from Smart Health solution. The sole objective of this document is to solicit Expression of Interest (EOI) from eligible entities. A Separate Request for Proposal (RFP) would be issued post the EOI for Smart Health.

3.2 About Jabalpur

Jabalpur is a city with prime regional importance and syncretic culture. It is the third largest city in MP by population, and the lynchpin for the region's economy.

Jabalpur has been selected by Ministry of Urban Development (MoUD), Government of India among the first 20 cities for implementation of projects Smart City mission. As part of the Smart City Proposal, the city of Jabalpur has set its vision for Smart City as follows

“Transforming Jabalpur into a vibrant regional economic and cultural hub through inclusive urban regeneration, to act as a magnet for investment and new opportunities for the youth.”

3.3 About Jabalpur Smart City Ltd

In line to the guidelines issued by Ministry of Urban Development (MoUD)/ Government of India (GoI) Government of Madhya Pradesh has created a Special Purpose Vehicle (SPV) Jabalpur Smart City Ltd (JSCL) for implementing the Smart City mission at the city level.

JSCL will plan, appraise, approve, release funds, implement, manage, operate, monitor and evaluate the Smart City development projects. JSCL is headed by a full time CEO and have nominees of Central Government, State Government and ULB on its Board.

The key functions and responsibilities of JSCL are to;

- i. Approve and sanction the projects including their technical appraisal
- ii. Take measures to comply with the requirements of MoUD with respect to the implementation of the Smart Cities programme
- iii. Undertake review of activities of the Mission including budget, implementation of projects, etc and co-ordination with other missions / schemes and activities of various ministries

3.4 Project Objectivists

The strategy of Smart Health is based on the providing cheaper doctor consultation, reasonably priced medicines and affordable diagnostics. This can be done by converging different schemes.

To creating and nurturing a common platform between patients, doctors, diagnostic centres, blood bank and chemists to provide the best possible healthcare delivery to citizens of Jabalpur.

3.5 Project Description

Create IT enabled services for efficient & convenient health solution.

This will help physicians and healthcare professionalsto providers manage and treat patients online and gain medical education. The key points are:

- a) **Online Consultation:**For institute round-the-clock doctor consultation, a unique version of telemedicine can be designed by establishing an IT platform to match patients and doctors, bringing convenience to patient doorstep. Doctors volunteering for this programme will provide services to patient on their mobile phones. Provide various suggestions for precaution of general disease and good health. Suggestion regarding good health and special nutrition for pregnant women, children, patient etc.
- b) **Provide affordable quality medicines:** - Provide delivery of free medicine from variousavailable Health schemes ofCentral and State government.
- c) **Delivering affordable Diagnostics:** -Complementing the free medicine scheme, free diagnostic services can also be made available under a hub-and-spoke model,floated by the Ministry of Health under the Free Diagnostics Services Initiative (FDSI).Under this scheme, a set of essential diagnostic services at each facility level has been identified.
- d) Citizens can book online appointment with doctors,they can order some generic medicine through App from Registered Stores
- e) Provide medical solution of periodically weather base diseases or any epidemic.

- f) Provide facility to search and view of availability - of nearest Hospital, Specialist Doctors, and Bloodbank etc.
- g) Smart Health Solution will be integrate on existing app of JSCL (One App for all).

The business model will be a Public Private Partnership (PPP) model. JSCL will not contribute any fund for this project.

4 Instructions to Bidder Pre-bid Conference

- i. JSCL shall hold a pre-bid meeting with the prospective Concessioner as mentioned in Section 3 - Schedule of Bid Process.
- ii. The queries should necessarily be submitted in the following format:

#	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP Requiring Clarification(s)	Points of clarification

- iii. JSCL shall not be responsible for ensuring that the Concessioner’s queries have been received by them. Any requests for clarifications after the indicated date and time will not be entertained by JSCL.

4.1 Minimum Pre-Qualification Criteria

#		Prequalification Requirement	Supporting Documents to be attached
1.	Legal Entity	The Bidder should be an Indian Registered firm/company.	<ul style="list-style-type: none"> • Certificate of Incorporation from Registrar of firm/company. • Annual Report for last financial year.
2.	Financial: Turnover from IT/ IT-Medical/Medical	Average Annual Turnover of the Bidder from IT/ IT-Medical/Medical during the last financial years, i.e., 2015-2016 (as per the last published audited balance sheets), should be at least Rs.20 lakhs	<ul style="list-style-type: none"> • Audited balance sheet for the last year
3.	Presence in India	The Bidder should be present in India for the least 1 years carrying out business in India.	<ul style="list-style-type: none"> • Certificate of Incorporation

#		Prequalification Requirement	Supporting Documents to be attached
4.	Blacklisting	The Bidders shall submit a self-declaration of not having been black listed to provide similar services to any State or Central Government Department or Ministry as on bid submission date	<ul style="list-style-type: none"> • Self-declaration duly signed by PoA holder for signing the bid

4.2 Submission of Bid

The Concessioner (Lead member in case of consortium) will submit the bid online through MP eProcurement website <https://www.mpeproc.gov.in>.

The Concessioner need to procure digital signature, if not already, as per the instructions on the website.

5 Evaluation of Bid

The bids will be evaluated basis the qualification criteria as mentioned in the section 4.2, various details sought as per section 7, technical presentation and Proof of Concept as mentioned in the section 5.1

5.1 Technical Presentation and Proof of Concept/Client Visit

The Concessioner need to give a detailed technical presentation to JSCL covering the following;

- Details on technical solution envisaged in the project
- Indicative approach to be adopted
- Suggest, with proper justification, the various revenue modes which can be part of the EOI. JSCL will consider these suggestions while evaluating the Eol.

Post the technical presentation the Bidder has to show such-type of application in running condition.

- The Bidders has to demonstrate the solution as per following;
 - At least 1App or websitefor IT enabled system of Health solution.
 - Interface with each other on a common communication platform
 - The demonstration/presentation should provide a representative solution to integrate various aspects of the project as per the scope

6 Annexure

6.1 Particulars of the Bidders

#	Information Sought	Details to be Furnished
1.	Name and address of the bidding Company	
2.	Participations as	
3.	Incorporation status of the firm (public limited/private limited, etc.)	
4.	Year of Establishment	
5.	Date of registration	
6.	ROC Reference No.	
7.	Details of company registration	
8.	Details of registration with appropriate authorities for service tax	
9.	Turnover in the last 1 years	<ul style="list-style-type: none"> 2015-16
10.	Name, Address, email, Phone nos. and Mobile Number of Contact Person	

6.2 Company Profile

A brief company profile covering the following aspects;

- A brief description of the Company's organization and an outline of recent experience on assignment of similar nature
- Understanding of the project
- Type of resources and their expertise that should be deployed on such type of projects

In case of Consortium, all members of the Consortium need to provide the details

- Understanding of the project
- Role and responsibilities of each consortium member in the project

6.3 Documents to establish legal entity

6.3.1 Certificate of Incorporation

6.3.2 Articles and Memorandum of Association

6.3.3 Annual Report for the last three financial years

6.4 Audited balance sheet for the last three years

6.5 Self-Declaration for non-blacklisting